

CRSD Transportation Services RFP #21-36

Proposer Questions

Question	Contractor	Question Area	Answer
Does the 6 hour base for rates include all compensation time for drivers (pre trip, dead head, post trip, etc)	NACSB	6-Hour Rate	Yes, then the rate is adjusted up or down based on actual hours for the run by 15 minute increments
How many aides/monitors? Which runs?	STA	Aides/Monitors	See excel list of routes. Column M indicates if an Aide is needed. CR Employs 16 bus monitors to supplement.
How many monitors are required to service this contract?	NACSB	Aides/Monitors	Total need for the 21-22 SY is 36, CR employs 16 monitors & 6 non-cdl 9 passenger van drivers. CR van drivers also meet the monitor requirement
Will the District accept alternate proposals?	STA	Alt Proposals	Yes, within reason and as long as the district's transportation needs are met. This could include smaller vehicles etc.
Page 5 Section 5, will the responses/bids be opened publicly on 11/23?	Durham	Bid Process	Yes, all questions and answers will be distributed publicly
Clarification Item # 14.1.1.15: Both cell phones and two-way radios are required?	STA	Cell Phones/Radios	Currently, buses have 2 way radios only. Cell phones are not required, but a reliable system of communicating in real time with the drivers is a requirement.
Please identify changes between your current contract and this RFP.	NACSB	Changes	Primary changes are the removal of rent reimbursement for depot space and requesting proposals for multiple vendors to help with capacity
Clarification Item #23.1.1.3: "No compensation for routes cancelled....."	STA	Compensation	If Contractor cannot cover a route on a given day, CR should not be billed for that route on that day.
Clarification Did District compensate current vendor(s) for any/all Covid shutdown days from March 2020 to present?	STA	Covid Related	No, CR did not pay First Student after shutting down for COVID. District does recognize that a payment for such events in the future will be a part of vendor contracts going forward. CR did negotiate a one time payment to First Student for a portion of the 20-21 school year that started virtually, then 4 days per week.
Clarification Will the District consider compensating vendor for future shutdowns for any reason?	STA	Covid Related	We understand future contracts will include some manner of compensation for similar events.
Can you please provide the current vendor contract with all amendments?	Durham	Current Contract	Included in shared drive documents
Current transportation contract(s) with your current vendor(s)	STA	Current Contract	
A copy of the current transportation Contract Agreement including the rates for service	Landmark	Current Contract	
Copy of current student transportation contract(s) including all detailed unit rates.	NACSB	Current Contract	
Copy of addendums to the student transportation contract(s).	NACSB	Current Contract	
Can you please provide the past 12 months of contractor invoices to include any adjustments to the compensation for penalties?	Durham	Current Invoices	

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Most recent billing sheets from current vendor, which would include: vendor, daily rates by vehicle type, any excess time or mileage billing/credit, monitor billing; September/October would be best.	STA	Current Invoices	Included in shared drive documents
2020-2021 extracurricular total expenditure	STA	Current Invoices	Included in shared drive documents
The last 12 months of billing	Landmark	Current Invoices	Included in shared drive documents
Few months detailed transportation invoices from start of this year (Sept '21), , (July '21) (in excel if possible)	NACSB	Current Invoices	
Is the district satisfied with the current contractor's performance?	Durham	Current Level of Satisfaction	When fully staffed, current vendor is satisfactory. There is always room for improvement in all areas. Over the past 12 months, areas that presented challenges were communication, state required reporting compliance (time & mileage), high daily call out rates resulting in
Are you currently experiencing any service issues with the current vendor?	STA	Current Level of Satisfaction	
Is the District pleased with the current level of service provided?	NACSB	Current Level of Satisfaction	
What areas would the District like to see improvement in?	NACSB	Current Level of Satisfaction	Communication, State Reporting Compliance, Driver Staffing-total drivers & high daily call out rate.
Page 11 Section 12.5.1.6, will the contractor be allowed to bill for the two dry-run days?	Durham	Dry Run Billing	Dry runs are traditionally not billed as they are necessary to provide good service. In recent years, dry runs have not been completed even for the current school year when compensation was offered at regular rates to help get drivers back to work sooner due to the district's virtual start.
Please send route information provided in RFP in excel format	NACSB	Excel Requests	Included in shared drive documents
Please send pricing sheet provided in RFP in excel format	NACSB	Excel Requests	Included in shared drive documents
Can the facilities be toured?	STA	Facility Tour	Yes, tours can be arranged. After the pre-bid meeting the depots are available to tour.
Page 8 Section 12, can you confirm that the assignment of the lease will be rent free and if not, what will the monthly lease amount due be?	Durham	Facility Lease	Correct, no rent is due to the district. Occupant must sign the sub-lease agreement including the \$1 is a token amount, and comply with provisions included in therein.
Annual expense for each facility for each year of the (7) year term	STA	Facility Lease	Annual expenses are limited to snow removal and typical office/vehicle maintenance cost.
Estimated utility expense	STA	Facility Lease	Utilities are paid by the district.
Maintenance/snow removal	STA	Facility Lease	Current plow company charges \$3,000-\$5,000 for a heavy storm, \$1,000-\$1,500 for a dusting.
Please confirm no charge for District facilities - utilities, lease rate, etc	NACSB	Facility Lease	Correct, no rent is due to the district. Occupant must sign the sub-lease agreement including the \$1 is a token amount, and comply with provisions included in therein.
Can you please provide a breakdown of the current fleet being utilized by passenger size and fuel type?	Durham	Fleet Configuration	92 Full Size 77 Passenger Buses, 48 Half Size 36 Passenger Buses, 6 Wheel Chair 10-20 Passenger Buses, 6 Non-CDL 9 Passenger Vans (CR Owned & Operated). Full size, half size, and wheel chair buses are propane powered.

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Vehicle size by route: Bus, mini, W/C, van (non CDL)	STA	Fleet Configuration	Currently in use: 71 Full Size Buses, 6 Wheel Chair Buses, 35 Half Size Buses, 6 Non-CDL Vans, 2 Taxis from Germantown Cab, 8 POVs from ALC, 1 mini-van from Bux-Mont Trans & Bucks Co. IU Servicing 2 routes. Any Buses with passenger capacity of 30 or below must have air conditioning.
Please provide a fleet list that you may have on the bus fleet provided by the current contractor. This is to include bus capacity, wheel chair tie-downs, air-conditioning, etc.	NACSB	Fleet Configuration	Included in shared drive documents
Who is current GPS provider?	STA	GPS Provider?	Zonar is the current provider. CR has access via First Student.
Summary of liquidated damages assessed to current transportation vendor for the previous School year	NACSB	Liquidated Damages	Liquidated damages are not assessed. Current contractual terms are very loosely followed which was past practice when current transportation manager arrived. District not paying for routes that do not run are the only "penalties" assessed.
Most recent PDE - 1049?	STA	PDE -1049	Included in shared drive documents
Clarification Item #12.3.1.5: Confirm (9) passenger and above must be propane	STA	Propane Requirement	Correct, district requests all vehicles over 9 passenger be propane powered.
Is District pleased with propane vehicles? Is the expectation proposals will be based on providing all propane fleet?	NACSB	Propane Requirement	Bids should be based on propane powered full or half size school bus vehicles. Alternative vehicles included in proposals should be propane if possible, but may use other fuels as vehicle type dictates. For example, 9 passenger vans are typically gasoline powered.
Clarification Item #1. Statement of Purpose: Bullet 4: "expert use of District provided TF route planning software."	STA	Routing Software	Vendor staff should be able to use TransFinder well enough to quickly find necessary information in the software, print trip sheets for drivers, and any other needed processes. Training is available through TransFinder and District will provide as many access accounts and licenses as vendor requires.
What is the current routing system used?	NACSB	Routing Software	Currently using TransFinder Pro but are transitioning to RouteFinder Plus which is an upgraded, webbased, version of TransFinder Pro
Number of ESY routes, # middays, #activity runs	STA	Run Information	Included in shared drive documents
Please provide summary of how route information provided currently pairs together.	NACSB	Run Pairing	Included in shared drive documents
Is the current contractor fully staffed and are all of the districts routes currently running?	Durham	Staffing	Currently 10 to 15 drivers short and 5 to 7 bus monitors short. Average day we do not run between 9 and 15 buses, each bus having 2 or 3 tiers to pick up or drop off.

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Driver staffing this school year and last school year?	STA	Staffing	Last school year only experienced staffing shortages during a COVID Outbreak at Wrightstown Bus Depot.
Does the current vendor currently have sufficient number of drivers to service this contract?	NACSB	Staffing	Currently 10 to 15 drivers short and 5 to 7 bus monitors short. Average day we do not run between 9 and 15 buses, each bus having 2 or 3 tiers to pick up or drop off.
Please share current department staffing levels for full-time employees (management, dispatch, maintenance, routing, safety, etc.)	NACSB	Staffing	5 Maintenance technicians, 4 managers (including assistant managers), 4 dispatchers. Staff listed are spread out across both depot locations
How many days of summer school, and how many buses run?	NACSB	Summer School	2021 ESY Ran from July 7 through August 13, 4 day weeks Monday to Thursday, for a total of 24 days.
Is the current contractor workforce unionized?	Durham	Union Related	Yes, drivers and dispatchers are members of the Teamsters Local 115 Included in documents to be sent at the pre-bid meeting
Is current workforce union? If yes which one & can we get a copy of the CBA?	STA	Union Related	
A copy of the current CBA agreement.	Landmark	Union Related	
Are the current drivers and monitors in a union? If so, which union? Does District have any information regarding wages and benefits?	NACSB	Union Related	
Page 10 Section 12.4.1.4, Can you explain the video/audio requirement in greater detail. Are all vehicles required to have an operational camera system and if not and only required to have the wiring as stated how many video systems does the district want in service?	Durham	Video/Audio Requirement	CR does not have cameras in the buses, but that is desired. If possible, submit proposals that include a per bus price to have cameras installed.
Can a proposal be submitted that includes diesel powered buses to start the contract but include a timetable to convert the fleet to propane powered buses?	G&S Transportation	Propane Requirement	Yes, the district is aware of current automotive manufacturing and related supply chain problems globally. Because of the extended lead time, in some cases longer than the contract award date to contract start date, CR will accept proposals that include diesel powered vehicles to start with a timetable to convert the fleet to propane due to the unprecedented nature of global manufacturing and supply chain delays that are outside the control of both district and vendors.
Will a zoom meeting be set up for the bid opening meeting?	STA	Process	Yes, a link will be sent to all bidders who wish to attend virtually.