

**COUNCIL ROCK SCHOOL DISTRICT**  
**Administration & Business Office**  
30 North Chancellor Street  
Newtown, PA 18940  
215-944-1000

## Addendum No. 1

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**TO:** All Vendors  
**RE:** Network Operations Center – Bid No. 24-50  
**DATE:** December 11, 2024

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Notice to all Vendors submitting proposals in response to the Network Operations Center Bid No. 24-50. This Addendum is to amend or clarify the request for proposals dated November 20, 2024.

**Questions:**

1. Will Council Rock SD be open to or entertaining 3<sup>rd</sup> party transceivers or cables for this bid? My assumption is not, it is not recommended, but I don't want to only bid the requested Fortinet part numbers if the district is open to 3<sup>rd</sup> party optics.

**Answer: 3<sup>rd</sup> party transceivers and DAC cables are not allowed. All transceivers and DAC cables must be from Fortinet directly. Fiber patch cables can be from any reputable supplier.**

2. Any PW or Union requirements?

**Answer: No**

3. What are the "Working hours". Is it all overnight work?

**Answer: For programming and physical installation, working hours can be anytime between 8am and 5pm. For cutovers to the new equipment, hours will need to be from 5pm-8pm, or we should be able to work out a downtime window with normal hours on a holiday or professional day when students are not in the buildings. There is also the possibility of utilizing a Saturday or Sunday for cutovers.**

4. Additionally, would you be able to advise if this is an e-rate bid? There is some language in the bid referencing e-rate (section 3.4) but I did not see a posted form 470.

**Answer: This is not an E-Rate bid, that was an oversight. Thank you for catching it!**

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5. As best practice, we would like to ensure that the solution listed below is correct and properly sized. To that effect, we would like to schedule a 15 minute call with one of our solution engineers to ensure everything is proper.

For the services piece, in order to give you more detail relative to the number of hours and scope of work, we would need to have a service call with a services architect to create a statement of work. Without this info, we're afraid bidders are at risk of an inaccurate solution provided to CRSD. Would CRSD be open to these calls?

**Answer: We are currently utilizing two Fortinet 3000D units in HA and spoke with Fortinet directly to properly size this RFP.**

**END OF ADDENDUM**