

COUNCIL ROCK SCHOOL DISTRICT
Administration & Business Office
30 North Chancellor Street
Newtown, PA 18940
215-944-1000

ADDENDUM No. 1

TO: All Vendors
RE: Student, Staff, and Classroom Technology Devices Bid
DATE: April 17, 2025

Notice to all Vendors submitting Bids in response to the Student, Staff and Classroom Technology Devices Bid 25-30. This Addendum is to amend or clarify the request for bid dated: April 7, 2025.

Questions and Responses for Council Rock School District Request for Bids #25-30 - Technology Devices

1. Does a potential bidder need to quote every line item to be considered responsive?
Are we able to quote some but not all? Can a company provide a partial bid, even on optional items?
The district will accept partial bids on any portion of the request. Companies are encouraged to respond to any/all of the requested items.
2. Is there a reason HP is not being considered for desktops and laptops?
The district has recently purchased both Dell and Lenovo products for desktops and laptops. Since we are adding to our inventory, and not doing a full replacement, we are looking for consistency among manufacturers.
3. Are we allowed to bid only with Chromebook Cases?
Yes, we will accept bids on any of the individual items listed. Responses are not required to include every item.
4. Are samples required for this bid?
Samples will be asked for only from the successful bidder. They do not need to be included with the submitted bids.
5. Is this an all-or-none bid?
Companies are expected to be able to fill the requested amount for each device. Partial quantities will not be considered.
6. The RFQ mentions leasing of laptops and chromebooks- on a three-year term, but then in details it says- No leasing term needed. Please can you clarify if an FMV tech refresh lease in 2025 to return at the end of lease term in 2028 (and 2029) needed.

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The district intends to purchase the lease items (both 3-year and 4-year) fully in July of 2025 and then return them at the end of June 2028 (Chromebooks) and 2029 (laptops). We do not need monthly or annual pricing unless that saves the District money over the course of the lease.

7. Is there a minimum storage requirement amount for any of the Chromebooks?
No. Student storage is done on the cloud, so there is no minimum requirement on this bid.
8. For Chromebooks the bid states “no active pen with a battery allowed”. Can you clarify if you only mean pens with removeable batteries? Is there interest in a pen at all?
The district is seeking Chromebooks that will work with a capacitive style pen with no batteries. The models bid may come with or without that type of pen.
9. For the 300 qty vs the 980 qty of laptops, the specs are similar but slightly different. The product types requested for each are also different. Can you clarify the use cases for the 300 laptops vs the 980 laptops? This may help us better position how to respond.
The 300 laptops will be utilized by staff and will be replaced every four years. The 980 laptops are student laptops and will be replaced every three years. As you note, the specifications are similar, but not identical.
10. Section 1.13 “Lowest Corresponding Price” we don’t believe this section should be applicable for this bid. We don’t believe this to be an e rate bid. Can you please confirm this for us
 - a. **That is accurate and was an error on our part. This is not an Erate bid.**
11. Could you explain what you mean by a digital copy? Does this mean a PDF?
 - a. **The requested digital copy should be the paper proposal stored on an electronic device. This is most often a flash drive. Emailed proposals will not be considered.**
12. There are three requests within the specifications and the pricing sheet that indicate a preference for lease pricing. However, the same specifications also state that leasing terms are not desired. Should we assume this is a misprint?

Example:

Chromebooks: District also wants quotes on a three-year lease for an additional 900 Chromebooks with the following specifications

No Leasing Terms Needed: We will be purchasing the devices fully in July 2025 and returning them in June 2029

Would CRSD prefer a Monthly or Annual Lease payment?

The district intends to purchase the lease items (both 3-year and 4-year) fully in July of 2025 and then return them at the end of June 2028 (Chromebooks) and 2029 (laptops). We do not need monthly or annual pricing unless that saves the District money over the course of the lease.

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13. In lieu of negotiating contract terms upon award, would Council Rock School District accept a bid that leverages an existing contract with the District or an established consortium or other statewide agreement like COSTARS3 Contract Number -003-E22-603 – IT Hardware agreement ?

No. The district will be using the Bid process to determine pricing for these items.

14. I have a quick question regarding the leasing portion of the bid. Would you like the leasing partner to assist with the end-of-term return of the devices, or would that responsibility fall to the district?

The District will work directly with the successful bidder on the return logistics at the end of each leasing period.

END OF ADDENDUM